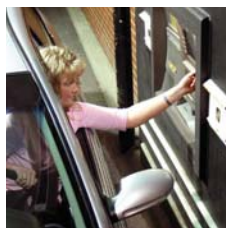


Evolving with Financial Institution Needs

Protecting and growing market share in the most profitable way is a universal goal for financial institutions. Success hinges on delivering high levels of service through an ever-broader range of products, while introducing risk management and operational efficiency at every opportunity. Underpinning any success, customer expectations for physical, asset and information security have never been higher.

Meeting these needs can strain financial systems, resources and budgets. Much of the underlying technology has been in place for 20 years or more, including many video security systems. The features and performance of those earlier analog or digital video systems are unlikely to satisfy current demands – particularly when the surveillance needs of today's ATM/self-service kiosks, retail centers, lock box facilities, and corporate plus data centers are taken into account. And from an operational perspective, relying on and maintaining older video systems can prove a frustrating and time-consuming investment.



More Powerful Systems and Software; Safer, More Efficient Operations

To drive service, security and operational improvements across self-service, retail and corporate locations, financial institutions need to leverage new technologies that integrate seamlessly in a secure and manageable network environment. Video equipment is no exception. It must be reliable, expandable, and designed with security and network convergence at its core. March Networks™ digital video systems and software meet these requirements like no other.



ATM Through to Enterprise Coverage

March Networks **R⁵ Financial Suite** provides security staff, fraud or loss investigators, operations management and IT support staff with task-specific features and intuitive interfaces. Local or remote, limited locations or many hundreds, these tools allow financial institutions to better-manage video surveillance and monitoring at the self-service, retail and corporate levels. All client software operates in a Windows[®] environment, and promotes full user control with minimal training.



Tailored Investigation and Case Management Tools

The March Networks **Investigator** provides financial theft, fraud and security investigators the graphical tools to find, assess and output video, audio and transaction evidence quickly. Networked access allows these personnel to operate centrally, regionally or in-branch. Powerful search and refinement features allow specific evidence to be targeted. Thumbnail images, live viewing, integrated Case Notes, and context-sensitive Help make the process highly efficient.

The **Evidence Manager** provides senior security or financial operations managers the tools to build fraud or theft, liability or other cases and manage them through to resolution. Locally or centrally, these personnel can assemble, view, annotate, edit, package, store and export relevant surveillance video, audio and transaction evidence easily. Multiple video/audio Cases can be managed simultaneously.

An **Evidence Reviewer** presents video, audio, transaction data and Case Notes in an easy to manage format for third parties such as law enforcement and other officials. This tool is included automatically each time evidence is burned to CD.



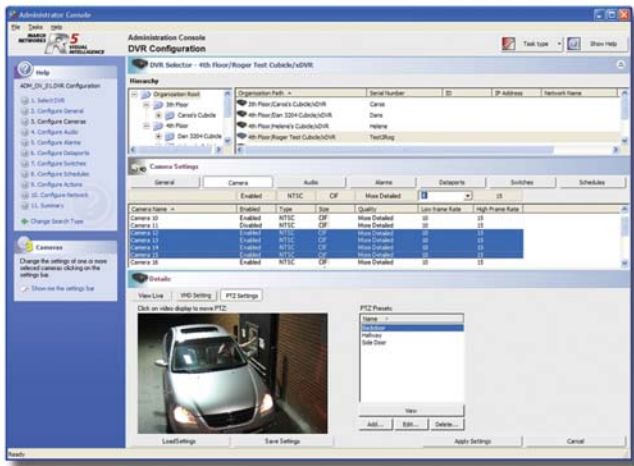
Local or Central Transaction Data Integration

March Networks recorders enable financial institutions to generate a clear video record of every ATM or teller transaction. Enhancing transaction data with authenticated video gives Investigators compelling evidence in customer dispute, fraud or criminal Cases, helping speed resolution and reduce costs.

Uniquely, our recorders integrate with transaction data locally (at each ATM or teller station), or at a central transaction server. Multiple direct-connect options support a range of ATM/Teller equipment. For central integration, our Enterprise Services Manager establishes a secure LAN link to the main transaction server. This has the benefit of eliminating hardware and maintenance costs at each ATM or teller station.

In either environment, Investigators can source synchronized video/data records over the network, using data such as bank card numbers, transaction types, amounts or dates. Custom search fields such as ATM IDs are also supported.

The Choice of Successful Financial Institutions Worldwide



Advanced Administration and Maintenance Tools

The March Networks **Administrator Console** provides comprehensive tools for deploying and maintaining our recorders. Programming and health monitoring functions are provided in a fresh, intuitive interface that is both full-featured and easy to master.

For financial institutions with many locations – where video can become almost secondary to system management – the Enterprise version of this Console provides unmatched remote control and efficiency.

Besides allowing centralized administrators and IT staff to configure any setting on any recorder over the network, this software provides:

- Real-time health monitoring of every recorder, hard-drive and camera, helping ensure each maintains reliable performance
- Central management of all user rights and privileges, ensuring personnel have access to the systems and features appropriate for their responsibilities
- Central control of the software versions and updates installed in all recorders, providing more consistent deployment of features and capabilities

Financial institutions can also realize significant returns by outsourcing the health monitoring and management of their digital video systems:

If internal resources are not the answer to managing these tasks, or if bundled equipment and maintenance services are an attractive option, March Networks has unique Managed Video Network Services to offer. Using our own 24/7 Network Operations Center (NOC), and teaming with a certified local provider for any on-site service needed, we monitor and manage the health of any number of recorders remotely. We identify and initiate action on any system issue before it can affect performance, helping ensure video evidence is available whenever necessary. Ask your March Networks representative for more details.

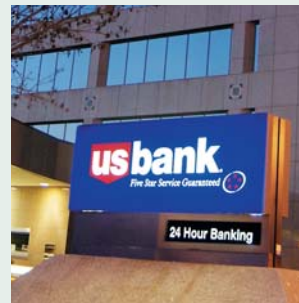


Wachovia

"The engineering that went into the March Networks DVR system was heads above everything else we looked at."

David Smith
VP, Security Systems and Equipment
Wachovia

Wachovia is the 4th-largest bank holding company in the United States, with more than 3500 retail centers and 5000 ATMs nationwide. The bank wanted to standardize on a high-performance DVR to upgrade its video surveillance systems. After evaluating 8 different competitors in lab and live test environments, March Networks DVRs became that standard.



U.S. Bank

"The quality of engineering was ... one of the leading factors in our decision."

Todd Grinde
Security Technical Manager,
U.S. Bank

With more than 2,200 retail locations, U.S. Bank wanted a networked video surveillance system that was reliable, easy to use, and able to perform well within their network infrastructure. After a rigorous evaluation process, March Networks DVRs outperformed all others, and are now the bank's DVR of choice.



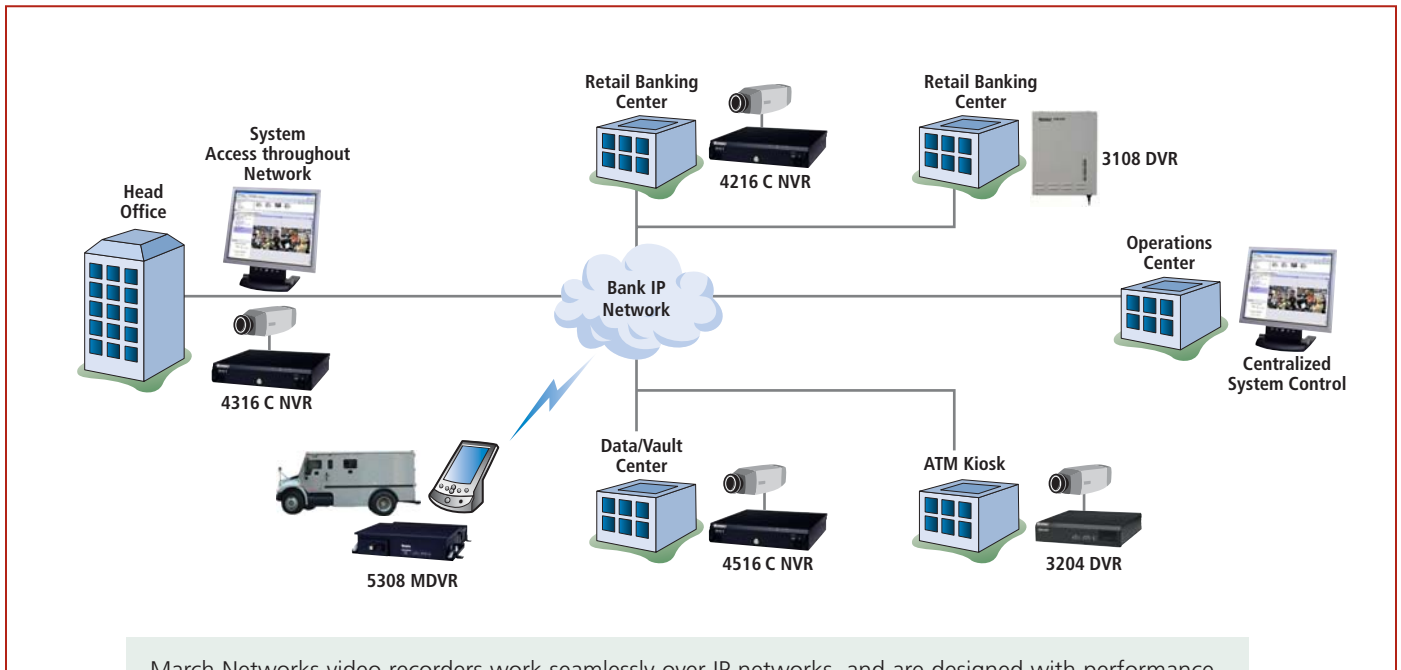
Scotiabank Inverlat

"While the systems were introduced primarily to enhance security, they will also help improve efficiencies and reduce expenses."

Ing. Rogelio Villegas
Operational Security Manager,
Scotiabank Inverlat

One of Mexico's largest banks, Scotiabank Inverlat operates more than 400 branches and nearly 1000 ATMs. After an exhaustive examination of 25 competing DVR systems, the bank selected March Networks due to its technical compliance, high-quality video, extensive storage, excellent transmission and network performance, and enterprise level management software.

Networked Systems for Every Financial Requirement



March Networks video recorders work seamlessly over IP networks, and are designed with performance and reliability foremost in mind. All boast an embedded Linux® operating system for maximum security and dependability, and to free hard-drives for video only. They feature industry-leading compression for high-quality video records, high-capacity internal hard-drives for extensive storage, and advanced features for network friendly deployment and maintenance. Several models also feature unique docking stations for easy installation and servicing, internal back-up batteries for filtering unreliable power, and support for the latest IP camera technologies.



Compact 3204 DVR

The 4-camera 3204 DVR installs inside ATMs or kiosks, delivering a video record of every transaction to significantly enhance investigations into fraud and customer disputes.



Scalable 4000 C Series NVRs

For larger retail centers, cash vaults or corporate facilities, our 16-camera 4000 C Series NVRs offer a choice of capture rates, extensive storage, analog and IP camera connectivity, and networked support for 100's of sites.



Discrete 3108 DVR

The 8-camera, wall-mounted 3108 DVR provides flexible, enterprise-class features in a platform that is easy to install, operate and maintain in smaller bank locations.



Ruggedized 5308 Mobile DVR

For cash-in-transit applications, the 8-camera 5308 Mobile DVR features reliable, high-quality video capture, efficient wireless network access and integrated GPS vehicle data tracking.



To find out more about March Networks and how we are helping financial firms worldwide improve their security and operational efficiencies, visit www.marchnetwork.com or contact your March Networks representative.

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